

## November 2019

### Niue Chamber of Commerce Christmas Hours:

**Closed:** Mon 23 Dec 2019 to  
Fri 4 Jan 2020

**Open:** Mon 6 Jan 2020 to  
Fri 10 Jan 2020  
9am until 3pm

**Normal Hours:** 8am to 5pm  
Commence from Mon 13 Jan  
2020

## FAREWELL FROM RAE FINLAY, NIUE CHAMBER OF COMMERCE - BUSINESS DEVELOPMENT MANAGER/CEO

For the past three years it has been my privilege to serve as the Business Development Manager/CEO of the Niue Chamber of Commerce. On 15 November I will close my office door at the Chamber for the final time.

It has been a special three years in this unique and beautiful little country. I feel honoured to have worked with so many wonderful people in the business community, our dedicated Board of Directors and our great team in the Chamber office.

This is a thank you note for your membership, for your dedication to your businesses and to Niue, for putting up with the occasional mistake or the things we haven't done so well at Chamber and for your support in making the Niue Chamber of Commerce one of the most respected Chambers' in the Pacific. **The future looks bright for our private sector in Niue, and for the Chamber, and I want to acknowledge your contribution to this rosy outlook.**

I am proud of the achievements of the Chamber over the past three years. The Niue Chamber of Commerce has gone from strength to strength. I am fully aware that these achievements are not simply attributable to just great leadership or hardworking employees and board. **The Chamber has grown, prospered and found success because of our friends, our members in the private sector who gave us their loyal support.** I cannot thank you enough for your membership and your backing of the Chambers' efforts to innovate, develop and support the private sector.

Change is a good thing, a catalyst for new ideas, innovation, fresh approaches and bigger opportunities. **While we have collectively achieved a lot in the last three years there is still much to be done to build a prosperous Niue.** I have every confidence that the Chamber will continue to grow and be a strong voice for our businesses and for our community.

On 18 November I will depart Niue for my next adventure which begins the following week in Alice Springs, Northern Territory, Australia. I will be taking up the position as the Manager of Economic Development with the Department of Trade, Business and Innovation at the Northern Territory Government. **The best part this new chapter is that my son, his fiancé and my two-year old grandson are in Alice Springs** and the pull and needs of family has meant that I will depart a couple of months earlier than originally planned.

The Board of the Niue Chamber of Commerce has appointed a Recruitment Sub Committee of Sefeti Fatiaki – President, Ida Hekesi – Immediate Past President, and Mark Blumsky – Board Director. They will be working with Jackson Stone & Partners in New Zealand on the search and **recruitment for a new Business Development Manager/CEO. Applications will be welcomed from Niuean and Expat candidates.**

My time in Niue will always hold a special place in my heart and I will most definitely be back as a visitor. It has been a wonderful journey and the best part of the journey is the friends you make along the way.

*Fakaau moe kia monuina ma tau kapitiga*

*Rae*

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## Shipping & Freight Schedule

Ali's Enterprises and Atlas Freight International Ltd advise that the last day for receiving all Niue bound cargo for the vessel MV Olomana V115 is **Wednesday 13 November 2019**. This vessel is expected to arrive in Niue around 10 December 2019.

Please note this is the last ship before Christmas so get your supplies now to be shipped before it is too late.

Atlas also provide air freight services for your urgent needs or supplies.

Send your cargo on time to:  
Atlas Freight International  
596 Oruarangi Road  
Auckland Airport  
Mangere

If you require further assistance, call Ali's Enterprises on 4179 or email [deshipa@niue.nu](mailto:deshipa@niue.nu)



Kielekiele e Niue Chamber of Commerce ke fakakite atu kua amanaki ke fai fale fakafua koloa gahua lima, tau kai, tau talatalai ke he Taonga Pasifika 2020 ka fakahoko ki Okalana 14-15 Mati 2020 ke lata ma e tau tufuga he ha talu a motu. Tolu e fale fakafua koloa ke lata ma e tau mau tu pisinisi he ha tautolu a motu.

Kaeke ke manako a koe ke fakalaulahi haau a maamaga ke he fakaholoaga nei mo e kua manako ia ko e ke fakafua haau a tau koloa ke he PASIFIKA 2020 ti matutaki mai kia Lini Scott he NCOC numela fono 4399 – [lini@niuechamber.com](mailto:lini@niuechamber.com)

## Young Entrepreneurs of Niue High School – A Taste of Reality

For the first time this year the Niue High School – Year 10 Young Entrepreneurs found themselves up against the Junior Entrepreneurs under one NCOC Business Expo tent. Of the six groups who presented their business ideas to Wayne McCaughan, GM Niue Development Bank, it was disappointing to see that this year two business groups did not present their businesses as they were a “No Show” to the annual event.

The four business groups of **O4Crew, OK Vali's, 1Six and 683MOD** took on the challenge of presenting their businesses, even with some last minute changes to their original business ideas as alternatives products were put up for sale. Consideration was taken into account for some students being off island for the holiday break after Term 3.

The business groups sold all their products and realised that sometimes to make the sales you need to be engaged or to verbally entice potential customers to buy as well as looking at opportunities for on-selling items.

Great results from all the four groups on the day as well as observing, experiencing and understanding a few good and bad realities of running a business on Niue.

We at Niue Chamber of Commerce wish all of the Year 10 students well as they embark on the next chapter in their education in 2020 with Level 1 – NCEA. *Thank you for your participation in the Young Entrepreneurs programme.*



### YOUNG ENTREPRENEURS

**Back row:** Phoenix, Owen, Samalae, Joshua, Helen, Zariah, Matelina, Inamata, Paulini

**Front row:** Maihetoe, Wayne McCaughan - GM Niue Development Bank, Catherine Papani – NCOC Business Support & Education Manager, Kofe, Fitipua, Lapasi

## Katrina Tauefasi, Chamber Marketing and Membership Coordinator

Katt was selected by the US Embassy to participate in the Young Pacific Leadership Programme from 28 October to 15 November.

She is travelling with other programme participants from around the Pacific and experiencing events and activities in Detroit, Washington DC, Wyoming, Arizona, California and Hawaii.

Katt will share her experiences and learnings with our Members on her return in late November.

# World Food Day

World Food Day celebrations created a buzz on Wednesday 16 October at the Women's Makete in Alofi.



Members of the Niue Food Processors Association (NFPA) and market vendors offered tasty samples including refreshing teas made from local lemon-grass; Niue honey with vanilla; and cucumber with mint. A colourful pawpaw jam/relish was delicious and would be an added treat to any burger or cheese board. Thanks to the Department of Agriculture Forest and Fisheries (DAFF) for their generous support of this event.



Various teas



Pawpaw & Vanilla Jam

# YES - Youth Employment Scheme

With the end of the year fast approaching, it's a good time to let students and potential employers in both the public and private sector know to consider registering onto the YES (Youth Employment Scheme) programme administered and managed by Niue Chamber of Commerce with the financial support from Government of Niue – Community Affairs Department.

The YES programme targets Year 11, 12 and 13 students of Niue High School. It is an opportunity for the students to gain work experience, skills and a basic understanding and appreciation of the expectations of Niue's workforce. The programme aims to provide students a placement to experience working in potential areas of interest for their future career path and also get paid whilst on work experience.

For workplaces, both in the private sector and public sector it is a time where they can get some extra help in their business or work operations, as it is often a time where many workplaces are faced with staff shortages. More importantly it is an opportunity for employers to provide mentoring to our future of Niue, our very own youth on island.

*To register or find out further details, either as a student or employer in YES for this upcoming festive holidays please contact our Niue Chamber Office by Friday 22 November latest, e-mail: [info@niuechamber.com](mailto:info@niuechamber.com) or [catherine@niuechamber.com](mailto:catherine@niuechamber.com).*

Hakua hoko mai ke he matahiku he tau, kua manako he magaaho nei ke fakailoa atu ke he tau fanau aoga mo e tau maukoloa ti pihia mo e tau faahi gahua he Fakatufono ke fakakite ha mutolu a tau manako ke lata ia mo e fakaholoaga Youth Employment Program (YES). Ko e tau fakaholoaga nei kua fakagahua ai he Ofisa he Matakau Chamber of Commerce ke he tau tupe mai he Fakatufono Niue ki lalo hifo he Faahi Gahua Fakamotu.

Fakamahino ni e fakaholoaga nei ke he tau fanau aoga he tau vahega Tau 11,12 mo e tau 13 he Aoga Tokoluga. Mitaki lahi e tau fakaholoaga nei ke lata ia mo e tau fakaakoaga he tau fanau ke he tau fakagahua ke he faahi he tau pisinisi ti pihia ke he tau Ofisa fakatufono. Kua maeke ai ke fakakite ke he tau fanau e tau puhala gahua mo e lagomatai ke he tau filifiaga he tama ke he tau fakaakoaga he tau tau i mua.

Ke lata mo e tau Ofisa gahua he Fakatufono ti pihia foki mo e tau maukoloa, mitaki e tau fakaholoaga nei ke lagomatai e tau gahua ke he haau a pisinisi poke ofisa, mua atu ke pehe kua ku e tau tagata gahua. Ka e mahuiga ke he tau fakaholoaga nei ke lagomatai ai e mutolu e tau fanau aoga ke he ha lautolu a tau amaamanakiaga ke he tau fakaakoaga he tau tau i mua, ti pihia ke he tau amanakiaga ha lautolu ke he tau gahua, ke lagomatai e tau fanau mo e tau fuata he motu.

Ka manako ke he tau fakaholoaga nei, maeke ia koe, ko e tama aoga poke maukoloa mo e takitaki faahi gahua fakatufono ke tohia haau a higo ke he Ofisa he Faahi Chamber of Commerce, kaupā mai he aho Falaile 22 Novema poke meli hila mai ke he [info@niuechamber.com](mailto:info@niuechamber.com) poke [catherine@niuechamber.com](mailto:catherine@niuechamber.com)

## Short Term Training Assistance Grants

Could you and your business benefit from up-skilling?

The Niue Chamber of Commerce has funding available for Short Term Training Assistance Grants.

These grants are up to a maximum of \$3,000 and can be used towards short term training/study overseas or for bringing technical expertise to Niue to build capability within your business.



To qualify businesses must have been operating for at least 12 months, be a member of the Niue Chamber of Commerce and the business owner must be Niuean or have Permanent Residency.

Application forms are available from the Niue Chamber of Commerce office or our website [www.niuechamber.com](http://www.niuechamber.com)

## Green Climate Fund Option Paper for the Private Sector

The Niue Chamber of Commerce as been working with PMCU and SPREP and funding has been allocated under the GCF Readiness programme for an Options Paper to outline **how the private sector can support the government achieve Niue's climate ambitions and guide the private sector on accessing climate finance.** We will provide further updates shortly after the Request for Tenders and Terms of Reference for this work has been formalised. It is hope the Options Paper will be completed in the first quarter of 2020.

## Junior Entrepreneurs of Niue Primary School – A Brighter Future

This year for the 45<sup>th</sup> Constitution Celebrations National Show Day under the Business Expo, the Niue Chamber of Commerce Junior Entrepreneurs showed great teamwork, enthusiasm and determination to sell all their products. The 3 x Year 5/6 Niue Primary School classes (75 students) were not satisfied with presenting just one product to put their learning into practice – each class presented three product. Each ensuring that they did not copy the other.

Classes conducted since beginning of Term 2, gave students the opportunity to be creative in looking at what were potential business products/services that could be feasible and realistic for our local market on Niue. Whilst the programme is a one hour session each week, all the students in the 3 x Year 5/6 classes were extremely enthused and engaged in the learning.



*JEATA's Zranette, Gordon, Siajah*

The year 5/6 students are aged between 9 to 11 years of age and majority were definitely not shy to voice their thoughts on matters discussed and question areas when they could not understand. The learning also incorporates group work and group/individual presentations. This is designed to give the students more opportunities outside their regular schooling to become confident in public speaking and to learn the importance of teamwork and so prepare them for being responsible to manage their own business operations and to sell their products/service to the general public come Show Day.

A very big thanks goes to Carol Edwards, Principal of Niue Primary School for the support to continue the Junior Entrepreneur Programme in 2019 after being piloted in 2018 with just the Year 6 class; and the teachers of the Year 5/6 classes Stephny Pulini, Kat Bloxsom, Alison Mokoia and Sebuita Slikiwai.



*NiujEN's Taliu, Ithiel, Bini, Mason, Aaron*



*JED's Bailey, Loloahi, Tomiee*

## Astro Photography

Mark Russell held two Astro Photography Workshops in late October 2019 at which he shared how to photograph the night sky and produce amazing images as his below.

We look forward to receiving from all who attended the workshops, your best night sky image by 3pm Tuesday 12 November which will be judged by Mark. Entries and results will be shared in our next newsletter.



## Astro Tourism – What’s it all about?

You may have seen over the last few months workshops and training courses being promoted by the Niue Chamber of Commerce and Niue Tourism for those interested in **Dark Sky Tourism or Astro Tourism**.

After considerable work from the Government of Niue, Niue Tourism and Richard and Gendie Somerville-Ryan **Niue’s application to the International Dark Sky Association to become a Dark Sky Sanctuary has been lodged**. The first areas being applied for official Dark Sky status are Liku and Lakepa which have the least amount of artificial light from street lights and buildings. Niue has the potential become the very first designated Dark Sky Nation in the world. To enable Niue to become a Dark Sky Nation there is some **work underway to change the streets lights and lights on key buildings** such as the Commercial Centre, NZ High Commission, Sir Roberts Wharf and Swansons Complex. These lights will be replaced with lights that do not affect the night sky light readings but still provide sufficient lighting for their purpose.

As far as tourism potential, there are plenty of reasons to visit a destination: its culture, history, attractions, food. But travellers’ interests are a bit more up in the air lately—literally. More people globally are booking trips just to witness celestial events and learn about the night sky. In other words: **Astro tourism is officially a thing**. Many major cities around the world have very little visibility of the night sky, whereas in Niue we can clearly see stars, planets, the milky way, all with the naked eye. Wait until you get to explore our night sky through a telescope – truly magical.

The Niue Chamber of Commerce and Niue Tourism have hosted Dark Sky Tourism Workshops, Demonstration Dark Sky Tours, Telescope Training, Dark Sky Ambassador Training and Astro Photography Workshops over the past few months.

Rae Finlay, Business Development Manager, Niue Chamber of Commerce commented; **“it is exciting to see a good number of private sector businesses and a couple of Villages developing Dark Sky ventures** to either add to their existing tourism offering or as stand-alone venture. By the 2020 visitor season Niue should have several exciting Astro Tourism packages available for our visitors. It is a wonderful addition to environmentally friendly option for visitors to Niue as many comment on the lack of night time activities and a Dark Sky Tour fits perfectly with our type of visitor and also into the natural environment and sustainable tourism. Other than astronomy knowledge, a unique story and a viewing location, all you need is a telescope and a clear night. Nature has provided the rest and it is truly spectacular.”

**Niue Tourism has two telescopes** that are available for those who have been trained and certified to hire and some businesses are looking at eventually buying their own.

# NEW BUSINESS – FREEDOM BIKES NIUE

You will be seeing Freedom Bikes around Niue from this week. The new business of Ian Richardson, Freedom Bikes Niue, has launched with their first six electric pedal assisted bicycles.

They are for adult hire for 18 years and over. The Freedom Bikes Niue electric bikes are 7 Speed in conventional mode (pedal power) and 5 Speed in electric mode.



They can either be used in pedal assist mode so the motor helps you along or full electric mode where the motor does all the work for you. They have a 120km range with a 4 to 5 hour battery life and can be recharged overnight from a standard power supply.

Freedom Bikes Niue are easy to use for all fitness levels. They have heavy duty fat tyres, front suspension, large comfortable seats, 30km/h top speed, and are the latest smart phone friendly bikes utilising the latest technology trends.

Freedom Bikes Niue is for the eco conscious tourist or someone that wants to experience the freedom of being exposed to Niue's natural beauty whilst helping to sustain the environment. Contact Ian: [freedombikesniue@gmail.com](mailto:freedombikesniue@gmail.com)



The Rock Vets Niue Clinic is now in its final week. The team of 12 vets and nurses in the first week and 9 vets and nurses in the second week will complete over 200 de-sexing operations on cats and dogs, plus hundreds of health checks, vaccinations, micro-chipping, and flea and worm treatments. In addition the vets have been doing piggery visits.

The Rock Vets are working hard to see if they can make it back to Niue for another Vet Clinic in April 2020 and much of that will depend on availability of funding and also the development of a workable plan by Niue to control the cat and dog population on the island.



Sasha Nowell, who leads the team from Pakuranga Vet Clinic that make up most of The Rock Vets team commented, "sadly, even while the Rock Vets have been here this year there has been unwanted puppies abandoned at the rubbish dump. This practice of dumping unwanted pets is not acceptable and owners of dogs need to bring their dogs in for desexing."

During The Rock Vets Niue Clinic this year Sasha and some her team visited the Niue Primary School and spoke with Year 1 and 2 students. The majority of both age groups put their hands up when they were asked if they had been frightened by dogs in Niue. Sadly, it is our children that are most at risk from packing and aggressive dogs.



The Rock Vets Clinic finishes on Friday 8 November.



# NEW BUSINESS – SAVAGE HOUSE BOXING & FUNCTIONAL GYM

Corrina and Rex Stevens are putting the finishing touches to the fit-out of their new gym at the Swansons Complex at Fonuakula and the balance of their gym equipment is on the next boat.

The official opening date is Monday 25 November 2019. If you want to get a head start on your fitness Corrina is running some Pre-Opening Classes at the Hanan Airport.



**SAVAGE HOUSE BOXING**  
**PRE OPENING CLASSES**  
 4 - 21 NOVEMBER 2019

Monday 5:30pm - 7:00pm  
 Tuesday 4:30pm - 6:00pm  
 Wednesday 5:30pm - 7:00pm  
 Thursday 5:30pm - 7:00pm  
 Friday 5:30pm - 7:00pm  
 Saturday 8:00pm - 9:30pm  
 Sunday 9:00am - 10:30am

For Class Registration, Contact Corrina Stevens  
 081 666 6666



**SAVAGE HOUSE BOXING**  
**PUBLIC OPEN DAY – SATURDAY 23 NOVEMBER 2019**  
 10am to 4pm

**GYM OPENS FOR BUSINESS ON MONDAY 25 NOVEMBER 2019 6AM**

ENQUIRIES: Mobile 8884401  
 SAVAGEHOUSEBOXING@GMAIL.COM  
 Shop 4, Swansons Complex, Fonuakula

# CAR FOR SALE



**2002 MAZDA 323- BLUE**

Best offer by 2pm on Tuesday 12 November 2019

The Niue Chamber of Commerce is selling its old car as we have upgraded. Runs great, quite zippy, good tyres, radio and awesome aircon.

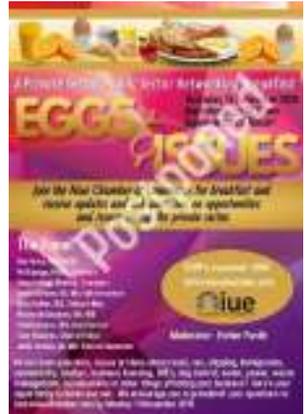
Just serviced, new WOF and registered. 192,742 kms. Boot doesn't stay up but comes with a free stick. Only one window goes down, but that doesn't matter as the air con is great. Also, one back door doesn't open from the inside but at least the kids will be safe sitting there. Left wing mirror is hanging off but the other one is fine. Some rust or just perhaps extra ventilation and it has an interesting chambray effect on the paint job – quite artistic.

Email the Niue Chamber of Commerce; [bdm@niuechamber.com](mailto:bdm@niuechamber.com) with your best bid by 2pm on 12 November 2019 or drop it into the Chamber office, include your contact name, phone and email and your bid. Goes to the lucky highest bidder. Cash/internet banking buyers only, no credit available. Inspections welcome – it's usually parked outside the Niue Chamber of Commerce office in Fonuakula. Test drives by arrangement. Office 4399 or mobile 6064.

## Eggs & Issues – postponed until 2020 A Public Sector/Private Sector Networking Breakfast

Sadly we have been unable to secure most of our panellists for the Eggs & Issues Networking Breakfast due to so many travelling and then we have Christmas just around the corner. This is an important event to be informed and asked questions and network with both the public and private sector so we will have another attempt in the new year.

This will be a great way to kick start the business year in February and we will advise as soon as we have a full muster of panellists and a new date locked in. It will also hopefully be a great opportunity for you all to meet the new Chamber Business Development Manager.



**Eggs & Issues**  
 A Public Sector/Private Sector Networking Breakfast

For the Niue Chamber of Commerce, contact Corrina Stevens for more information and to book your place.

**Niue Chamber of Commerce**  
 081 666 6666

# COME ALONG AND SUPPORT THE ROCK VETS

Tahiono Art Gallery is generously supporting The Rock Vets fundraising with a Charity Art Auction. This is your opportunity to purchase some unique works of art by Mark Cross and other artists and to help raise funds for The Rock Vets Trust to continue their Clinics in Niue.



Cloth shopping bags supporting a Sustainable Niue and the Government's Plastic Bag Free Niue Campaign were distributed by NCOC at the Business Expo/National Show Day. Sustainable Niue car park signs, reminding shoppers to bring their own shopping bags are expected on the next boat for Swansons and the Commercial Centre.

# Events Calendar 2019

## NOVEMBER

- Charity Art Auction, Commercial Centre – Thursday 7 November
- First Aid Training – Tuesday & Wednesday 12 & 13 November (8.30am until 1pm, must attend both half days)
- ~~Eggs & Issues – Thursday 14 November Postponed until 2020~~
- Toi Women's Show Day – Saturday 16 November
- International Men's Day – Tuesday 19 November
- Namukulu Village Show Day – Saturday 23 November
- Savage House Boxing & Functional Gym  
**Public Open Day** – Saturday 23 November 2019 (10am -4pm)
- Savage House Boxing & Functional Gym  
**Open for Business** – Monday 25 November 2019 (6am onwards)
- Kendras Kollection, Christmas **Pop-Up Store** - Monday 25 November - Saturday 7 December
- Cruise Arrival , MS Amsterdam – Friday 29 November
- World Aids Day - Red Ribbon Cocktail event Scenic Matavai – Saturday 30 November

## DECEMBER

- Niue Island Organic Night Market – Friday 6 December
- Kendras Kollection, Christmas **Pop-Up Store Final Day** – Saturday 7 December
- Cruise Arrival, MS Maasdam – Wednesday 11 December
- Education Department closes for 2019 – Friday 13 December
- Christmas Day, public holiday – Wednesday 25 December
- Scenic Matavai – Xmas Day buffet – Wednesday 25 December
- Boxing Day, public holiday – Thursday 26 December
- Scenic Matavai – Boxing Day Brunch – 26 December
- Liku Village Show Day – Saturday 28 December
- New Year's Eve – Tuesday 31 December

*If you have events you would like included in the Events Calendar please contact Fatimah Talagi, Niue Chamber of Commerce – fatimah@niuechamber.com*

